



Foreign Policy

- States and Foreign Policies
- Influences on Foreign Policy
- Rational Decision Making
- Bureaucratic Politics





States and Foreign Policies

- **State:** legal entity with permanent population, well-defined territory, and a government





States and Foreign Policies

- State: legal entity with permanent population, well-defined territory, and a government
- **Nation:** collection of people who perceive common ties based on ethnic, linguistic, and/or cultural factors





States and Foreign Policies

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- **Government:** political organization empowered to act in the name of the state





States and Foreign Policies

- State: legal entity with permanent population, well-defined territory, and a government
- Nation: collection of people who perceive common ties based on ethnic, linguistic, and/or cultural factors
- Government: political organization empowered to act in the name of the state
- **State sovereignty**: state has supreme authority over internal affairs; legal equality with other states





States and Foreign Policies

- State
- Nation
- Government
- State sovereignty
- **Foreign policy:** goals that officials representing state seek abroad, values that underlie those goals, and means or instruments used to pursue them





States and Foreign Policies

- State
- Nation
- Government
- State sovereignty
- Foreign policy
 - Foreign policy encompasses both substance and process





States and Foreign Policies

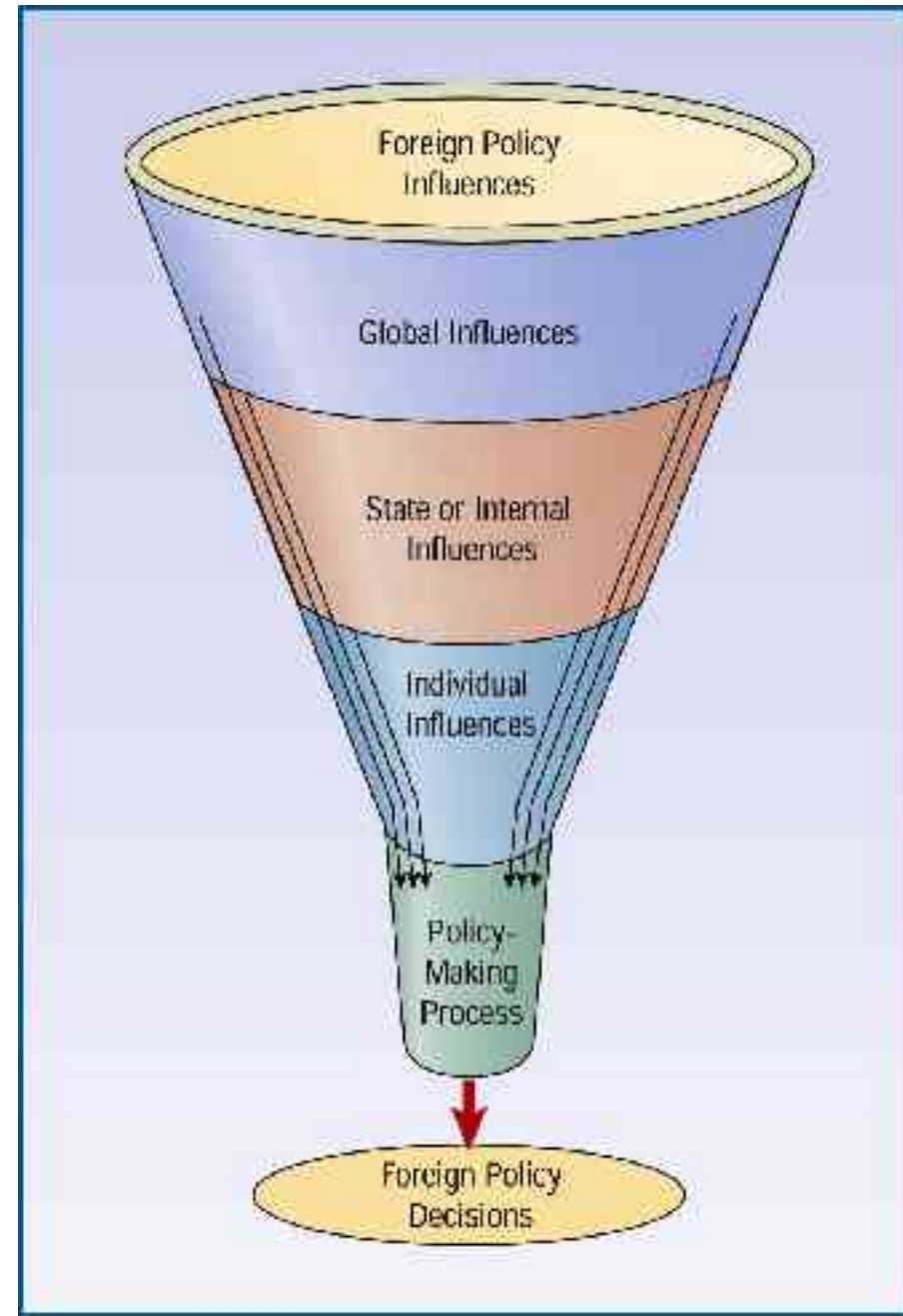
- State
- Nation
- Government
- State sovereignty
- Foreign policy
 - Foreign policy encompasses both substance and process
 - States not only actors with foreign policies





Influences on Foreign Policy

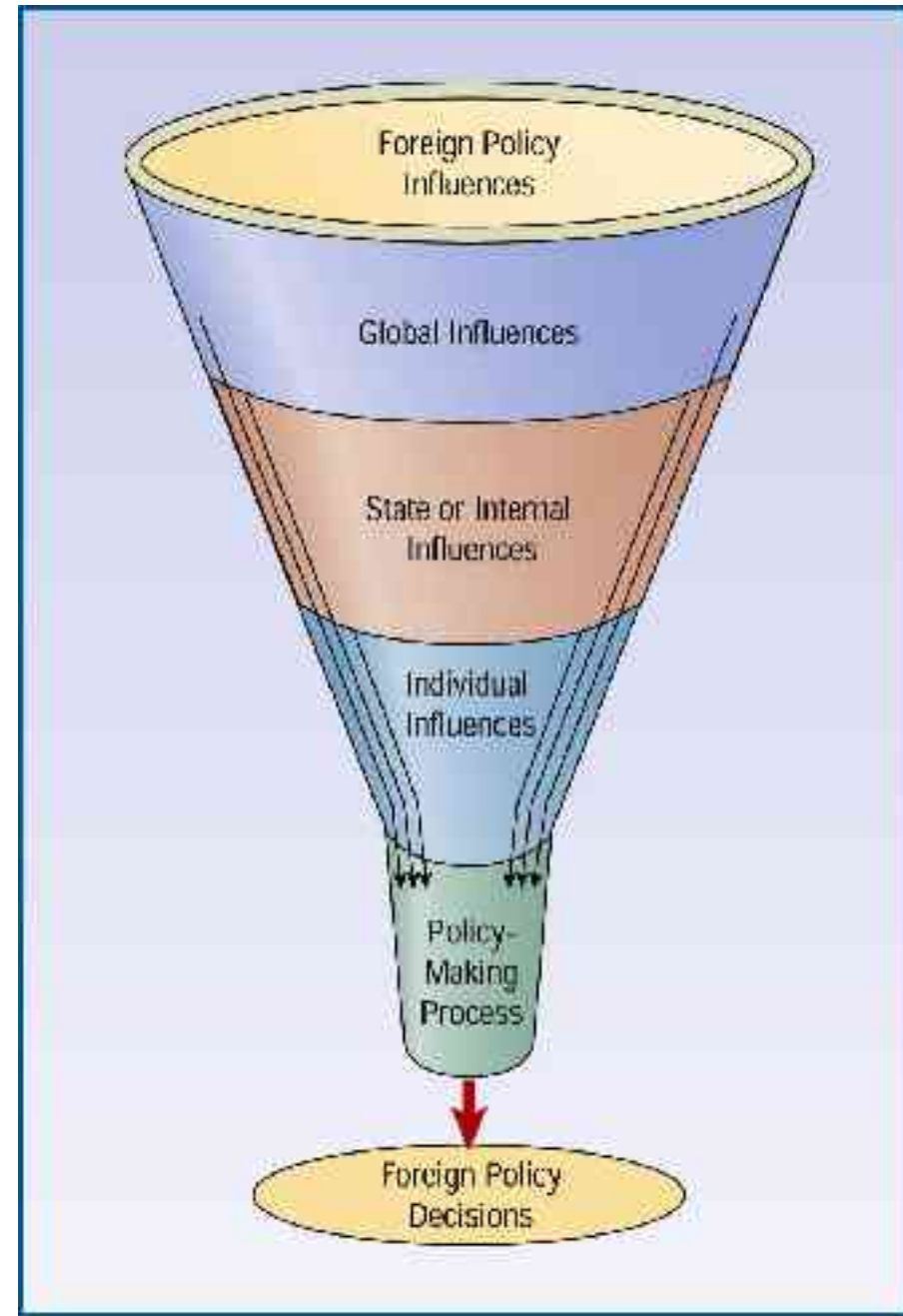
- Three levels of influence





Influences on Foreign Policy

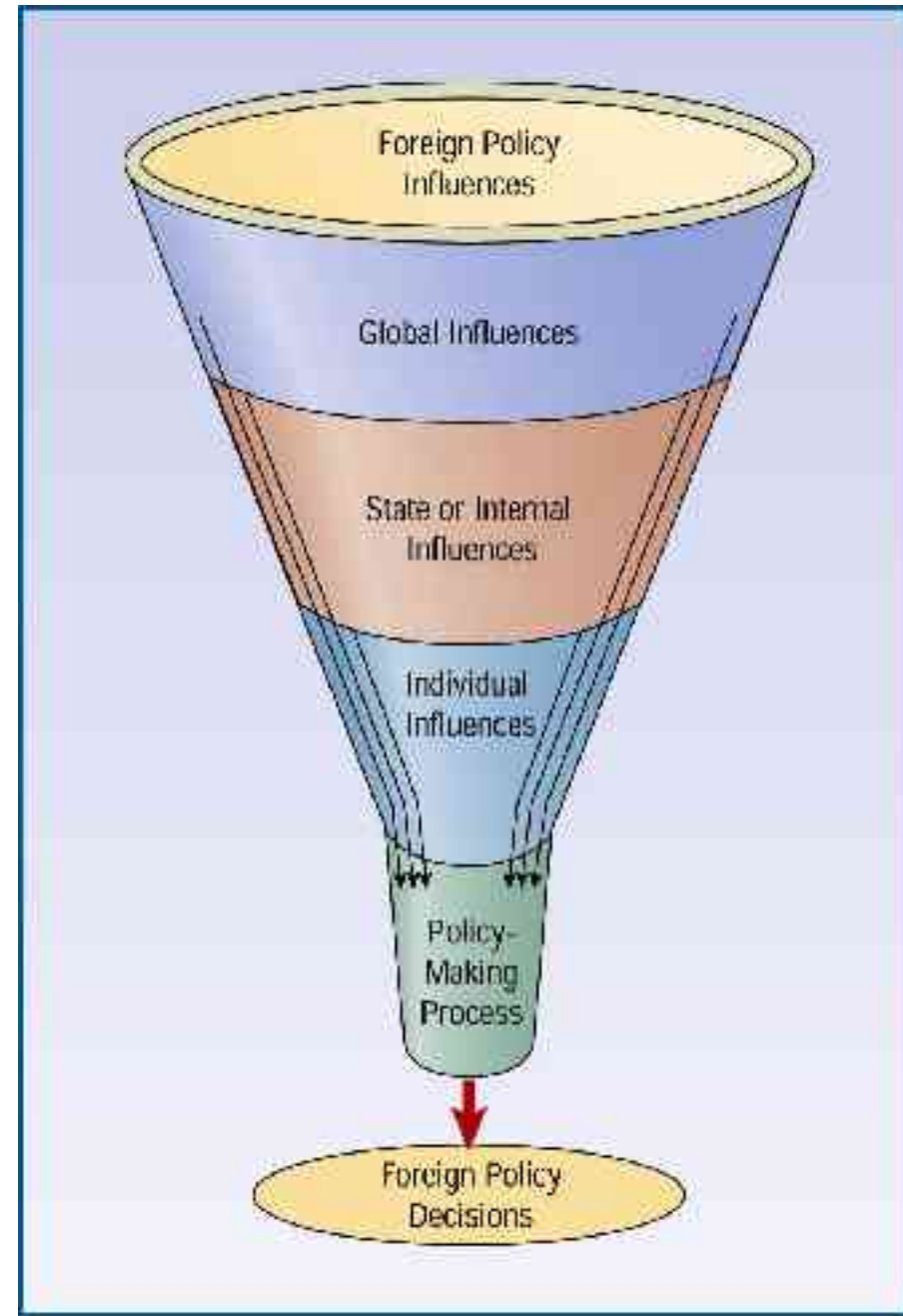
- Three levels of influence
 - Global
 - State
 - Individual





Influences on Foreign Policy

- Three levels of influence
 - Global
 - State
 - Individual
- Combined in policy process





Influences on Foreign Policy

- Global level
 - **Geopolitics:** influences encompassing location, natural resources and physical environment





Influences on Foreign Policy

- Global level
 - Geopolitics: influences encompassing location, natural resources and physical environment
 - **System structure:** influences related to the configuration of power concentrations in international system





Influences on Foreign Policy

- Global level
- State level
 - Military capabilities





Influences on Foreign Policy

- Global level
- State level
 - Military capabilities
 - Economic characteristics





Influences on Foreign Policy

- Global level
- State level
 - Military capabilities
 - Economic characteristics
 - Societal characteristics





Influences on Foreign Policy

- Global level
- State level
 - Military capabilities
 - Economic characteristics
 - Societal characteristics
 - Domestic political system





Influences on Foreign Policy

- Global level
- State level
 - Military capabilities
 - Economic characteristics
 - Societal characteristics
 - Domestic political system
 - Democracy vs autocracy
 - Democratic peace





Influences on Foreign Policy

- Global level
- State level
- Individual
 - Leader makes history





Influences on Foreign Policy

- Global level
- State level
- Individual
 - Leader makes history
 - History makes the leader





Influences on Foreign Policy

- Global level
- State level
- Individual
 - Leader makes history
 - History makes the leader
 - Capacity to lead





Policy Making as Rational Choice

- Recognize and define problem





Policy Making as Rational Choice

- Recognize and define problem
- Select and order goals





Policy Making as Rational Choice

- Recognize and define problem
- Select and order goals
- Identify and evaluate alternative actions





Policy Making as Rational Choice

- Recognize and define problem
- Select and order goals
- Identify and evaluate alternative actions
- Choose best alternative





Impediments to Rational Choice

- **Bounded rationality:** capacity to choose best option constrained by human and organizational obstacles





Impediments to Rational Choice

- Bounded rationality: capacity to choose best option constrained by human and organizational obstacles
 - Cognitive dissonance





Impediments to Rational Choice

- Bounded rationality: capacity to choose best option constrained by human and organizational obstacles
 - Cognitive dissonance
 - Satisficing





Impediments to Rational Choice

- Bounded rationality: capacity to choose best option constrained by human and organizational obstacles
 - Cognitive dissonance
 - Satisficing
 - Muddling through





Bureaucratic Politics

- Policies made in bureaucracies
 - 'Where you stand depends on where you sit.'





Bureaucratic Politics

- Policies made in bureaucracies
 - 'Where you stand depends on where you sit.'
 - Standard operating procedures





Bureaucratic Politics

- Policies made in bureaucracies
 - 'Where you stand depends on where you sit.'
 - Standard operating procedures
 - Results in bargaining and compromise
 - Wolfowitz interview with Vanity Fair on WMD





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