Prices traded (US$/kg)

$0.14 Farmer sells green coffee beans to middleman

$0.26 Price of green coffee arriving at the exporter's in Kampala

$0.45 Export price for Standard Grade robusta coffee

$0.52 Import price for Standard Grade robusta coffee

$1.64 Price delivered to factory (adjusted for weight loss for soluble: x2.6)

$26.40 Retail price for average 1kg of soluble in the UK

Costs and margins (US$/kg)

$0.05 Local middleman's margin

$0.05 Costs of transport to local mill, cost of milling, miller's margin

$0.02 Cost of bagging and transport to Kampala

$0.09 Exporter's costs; processing, discarding off-grades, taxes and exporter's margin

$0.10 Bagging, transport, insurance to Indian Ocean port

$0.07 Cost of freight, insurance

$0.11 Importer's costs; landing charges, delivery to roaster's facility, importer's margin

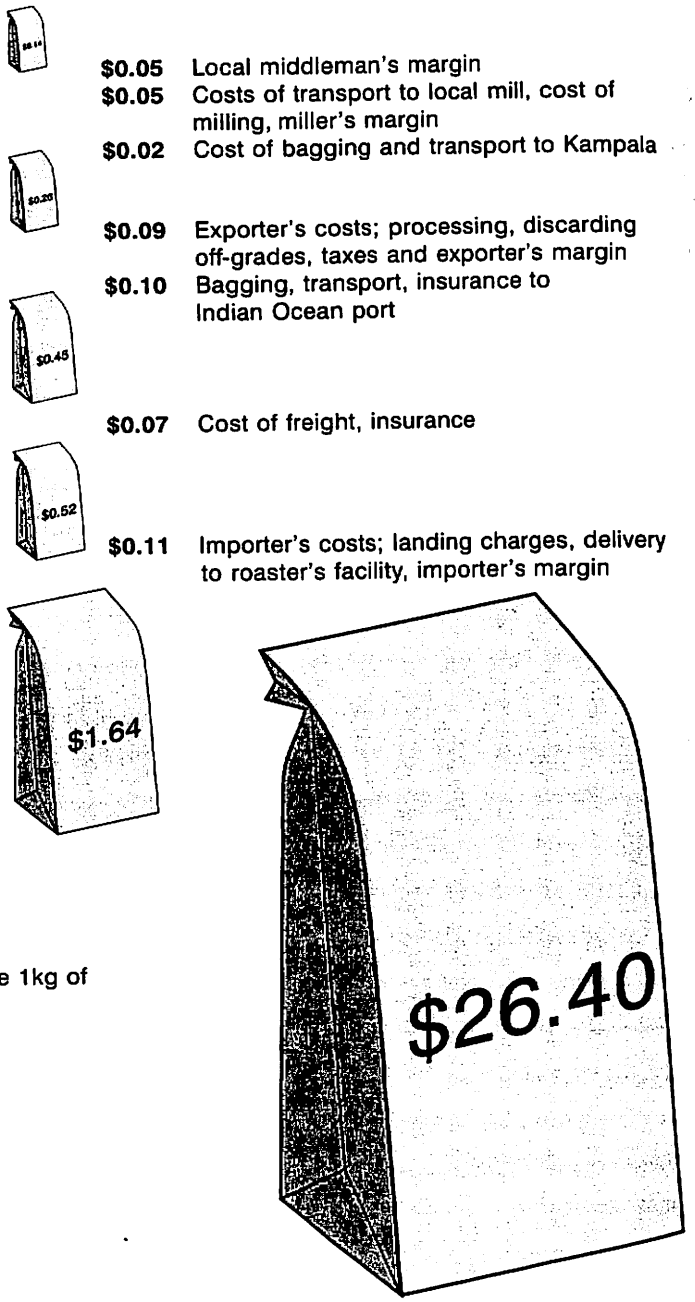

Figure 4.5 The coffee value chain
Source: Adapted from Oxfam (2003: 24) (no figure number).